



LIST OF KEY MODIFICATIONS

RFP FOR SELECTION OF CT SCAN SERVICE PROVIDERS FOR SELECT LOCATIONS IN UTTAR PRADESH (Category 1)

Issue Date: _____ Number: _____

RFP Reference: SPMU/NHM/Procure/CT Scan/2016-17/27/01

National Health Mission, Uttar Pradesh

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16th September 2016

List of Key Modifications in
Revised RFP for Selection of CT Scan Service Providers for Select Locations in Uttar Pradesh

S. No.	New Clause No.	Clause Name / Category / RFP Requirement	Brief description of Change in Clause / RFP Requirement
1.		General	RFP document split into document parts: Part I – Instruction to Bidders Part II – Draft Contract Agreement
2.		General	Glossary of terms added to the bid document
3.	1.1	Disclaimer	Disclaimer note added.
4.	1.2	Notice Inviting Bid and Bid Data Sheet	<ul style="list-style-type: none"> • Revised Bid Data Sheet (BDS) with new bid timeline dates and EMD requirement values. • Removed bidder’s Turnover requirements from BDS and placed it at Section 1.6.1.1. • Performance Security requirement details added
5.	1.3	Structure of the RFP	Introduced a new section to present the RFP layout so as to make it easier to read/follow
6.	1.4	Background Information	Added details on the project background, Nodal Authority and end objectives
7.	1.5	Instructions to the Bidders	<ul style="list-style-type: none"> • Restructured the instructions into logical groups • Laid out requirements for bid compliance for bidders • Updated cross referencing with other Clauses • Revised EMD requirement values
8.	1.5.2	Compliant Bids / Completeness of Response	New Clause is added to provide more clarity to the bidding process
9.	1.5.3	Pre-bid Conference	New Clause is added to provide decision taken basis Pre-Bid Meeting
10.	1.5.5.11	Bid Scrutiny	Re-organized details documented on evaluating the responsiveness Technical bid submitted
11.	1.6	Criteria for Evaluation	<ul style="list-style-type: none"> • Updated the bidder’s Cluster wise Turnover requirements

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			<ul style="list-style-type: none"> Revised the requirement of – 50% of Average annual turnover during last three years to be from Radiology services instead of just CT Scan services.
12.	1.7	Appointment of the Successful Bidder as Service Provider	<ul style="list-style-type: none"> Added a new section and re-grouped all post bid evaluation activities and events under this to present a clear path to bidder selection and appointment Included Clause on failure to Agree with the Terms and Conditions of the RFP and its Contract Agreement Performance Security validity was extended by following revision: The Bank Guarantee shall be as per proforma at “Appendix G” and will remain in force up to and including 180 (One Hundred and Eighty) days after the period of contract validity.
13.	1.8	Scope of Work	<ul style="list-style-type: none"> Space provisioning requirement updated as: Service Provider arranges for a space at its own cost within the Municipality Limits of the District and set up of CT Scan Center within a distance of 3 Km from the respective District Hospital. Operational hours revised to: CT Scan Services will be operational from Monday through Saturday, from 8 am to 6 pm, except on public holidays. In case of critical emergencies (throughout the year), the Service Provider shall ensure CT Scan

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			<p>Services at respective facility within 2 hours on call basis.</p> <ul style="list-style-type: none"> • Submission of reports to District Hospitals was relaxed to address delays in submission of reports due to Internet Connectivity Issues, and hence an additional margin of 10% is being provided for cases of such delays up to a maximum of 72 hours in a particular month. • Made the Service Provider responsible for accuracy of test reports • Remarks on Facilities' staff requirements updated as below: <ul style="list-style-type: none"> ○ A single radiologist should not be responsible for more than one Cluster ○ Radiation Safety Officer's minimum qualification updated to RSO Level III • Tele Radiology has now been allowed but the Service Provider will have to ensure availability of human resources as per RFP requirements • Round the clock or anytime availability of services the facilities has now been replaced with 'operational hours availability only, unless required on Emergency basis' • The following tests would now be scheduled once in a week: <ul style="list-style-type: none"> ○ C.T. Guided intervention - FNAC ○ C.T. Guided Trucut Biopsy

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			<ul style="list-style-type: none"> ○ C. T. Guided intervention - percutaneous catheter drainage / tube placement. • Work delivery has now been updated with a three phase wise commissioning of CT Scanners and related services • Revised the requirement on hardware upgradation of the CT machine to software upgradation • Added the Section Service and Operations & Management Requirements to organize the Service performance parameters in one segment • Updated the Liquidated Damages clause as follows: <ul style="list-style-type: none"> ○ The Liquidated Damage for non-commencement of services for each phase will be applicable at the rate of Rs. 10,000 per day per district. This will be recoverable from the Performance Security, and up to a maximum of 5% of the signed contract value (Maximum Value). Upon reaching the Maximum Value, this contract will be terminated as per termination procedure. • Included the Annual Performance Review clause as follows: An Annual Performance Review shall be carried out by the Nodal Authority based upon the feedback from CMO and Patients for the quality of services at

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			<p>respective facilities. The basis of the performance review for a Facility would be the working condition of equipment (CT Scan Machine and Associated Equipment, Lifesaving and Monitoring Equipment), availability of Human Resources and patient satisfaction. The report of this Annual Performance Review will be used as a circular of suggestive measures for Service Provider.</p> <ul style="list-style-type: none"> • Maintenance of Daily Patients Register requirement was revised as: <ul style="list-style-type: none"> ○ Daily patients register, recording details of patients' visits (patient name, address, contact number, in-time, services needed, and waiting time) for outside patients as well as for patients referred by District Hospital to be maintained. This logbook can be referred by Authority to audit the operations and investigate disputes, if any. • For a rescanning requirement from Radiology Department after the plain scan, a Contrast Scan after the Plain Scan will be considered and counted as a separate scan
14.	1.9	Payment Terms	<ul style="list-style-type: none"> • As per revised Payment procedures, the Director General Medical and Health, Department

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			<p>of Medical Health & Family Welfare, Government of Uttar Pradesh will be the Paying Authority. CMS will verify the payment claims / invoices of the Service Provider.</p> <ul style="list-style-type: none"> • The invoice generation, review and payment approval process has been updated to bring clarity on the Payment Terms. • As per revised clause on Taxes – the payment to Service Provider will be subject to all Statutory Taxes, Tax Deducted at Source (TDS), as per Applicable taxes and laws.
15.	1.10	Other Terms and Conditions of the RFP and Contract	<p>Following Clauses added to provide clarity on bid process outcomes and bidding evaluation process:</p> <ul style="list-style-type: none"> • Downstream Work – clarifies what future work the bidder is eligible for, in compliance with Conflict of Interest clauses • Fraud and Corrupt Practices – to embed high standards of ethics on bidders’ part and ensure financial recovery for Nodal Authority should a bidder engage in fraudulent or corrupt practices
16.	1.11	Conflict of Interest	New section of Conflict Interest included to ensure fair and legally sound bidder participation and selection processes to de-risk the Nodal Authority bidding process legalities
17.	1.13	Termination of Contract	Removed the condition of Termination driven by Inaccuracy of

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			reports that are detected in three occasions at least in a quarter.								
18.	Appendix A:	Names of Districts Where CT Scan Facilities and Services need to be provisioned	This Clause is updated to provide more relevant information about Clusters and its respective Districts								
19.	Appendix C:	Experience Certificate	Deleted the column requiring details on: S/N of CT Tubes replaced during the period with make and s/n of the tube								
20.	Appendix D:	Bidder's Information	Updated the data required on Service Centers in India (include location and address) to be shared as per below format <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>Location</th> <th>Address</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> </tr> </tbody> </table>	Location	Address						
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21.	Appendix E:	Forwarding Letter	Changed the EMD recipient, to being made in favor of State Health Society, Lucknow, Uttar Pradesh instead of Director General (Medical and Health Services), Lucknow.								
22.	Appendix F:	Financial Bid	Deleted the following points as they were repetitive - Terms and Conditions: <ol style="list-style-type: none"> 1. The prices are inclusive of all taxes and duties. 2. Any revision of CGHS Delhi-NCR Circle rates for NABL investigations, will be applicable one month after the revision, subject to approval from Authority. There will be no change in the discount % quoted at the time of signing the contract. 3. The CT Tube will be replaced after the CT Tube has completed the specified number of cycles (Specify the number of cycles of 								

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			the CT Tube after which it will require replacements. Please submit manufacturers recommendations on letter head of the manufacturer)
23.		Draft Contract Agreement	A new Draft Contract Agreement has been prepared and shared as Part II of the RFP document.